



**BAYLIN TECHNOLOGIES INC.**

**INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**AS AT MARCH 31, 2024**

**(Canadian dollars in thousands)**

**UNAUDITED**

**Notice of Unaudited Interim Condensed Consolidated Financial Statements**

These interim condensed consolidated financial statements of Baylin Technologies Inc. ("Baylin") for the three months ended March 31, 2024 have been prepared by management. Baylin's independent auditor has not performed an audit of these interim condensed consolidated financial statements, in accordance with the standards established by the Chartered Professional Accountants of Canada for an audit of interim financial statements by an entity's auditors.

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Date of approval of consolidated financial statements: May 8, 2024

*“Jeffrey C. Royer”*

*“Leighton Carroll”*

*“Dan Nohdomi”*

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**Jeffrey C. Royer**

**Leighton Carroll**

**Dan Nohdomi**

**Chairman of the Board of Directors**

**Chief Executive Officer**

**Chief Financial Officer**

# Baylin Technologies Inc.

## Interim Condensed Consolidated Statements of Financial Position (unaudited)

Canadian dollars in thousands

	<u>March 31, 2024</u>	<u>December 31, 2023</u>
<b>ASSETS</b>		
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,812	\$ 4,903
Trade and other receivables	15,299	8,861
Inventories	16,294	17,623
Assets held for sale	9,576	7,885
Other current assets	3,930	3,959
	<u>47,911</u>	<u>43,231</u>
NON-CURRENT ASSETS		
Property, plant and equipment	4,171	4,413
Right of use assets	7,721	7,798
Equity method investment	126	167
Intangibles	2,849	2,930
Other long-term assets	1,200	1,171
	<u>16,067</u>	<u>16,479</u>
TOTAL ASSETS	<u>\$ 63,978</u>	<u>\$ 59,710</u>
<b>LIABILITIES AND EQUITY</b>		
CURRENT LIABILITIES		
Credit from banks	\$ 18,501	\$ 17,690
Accounts payable and accrued liabilities	23,763	20,293
Foreign exchange forward contracts	71	-
Short-term portion of lease liabilities	872	901
Liabilities related to assets held for sale	10,628	8,854
Income tax payable	84	57
	<u>53,919</u>	<u>47,795</u>
NON-CURRENT LIABILITIES		
Long-term portion of lease liabilities	6,735	6,747
Convertible debentures	3,434	3,321
Other long-term liabilities	1,855	1,883
	<u>12,024</u>	<u>11,951</u>
TOTAL LIABILITIES	<u>65,943</u>	<u>59,746</u>
SHAREHOLDERS' DEFICIT		
Share capital	187,729	187,767
Share-based payment reserve	8,395	7,728
Accumulated other comprehensive income	11,326	11,126
Accumulated deficit	(209,415)	(206,657)
TOTAL DEFICIT	<u>(1,965)</u>	<u>(36)</u>
TOTAL LIABILITIES AND DEFICIT	<u>\$ 63,978</u>	<u>\$ 59,710</u>

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# Baylin Technologies Inc.

## Interim Condensed Consolidated Statements of Loss and Comprehensive Loss (unaudited)

Canadian dollars in thousands except per share and weighted average share figures

	<b>For the three months ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<b>Revenues</b>	\$ 20,053	\$ 18,745
<b>Cost of sales</b>	<u>12,331</u>	<u>11,127</u>
<b>Gross profit</b>	7,722	7,618
<b>Operating expenses</b>		
Selling and marketing expenses	1,824	1,487
Research and development expenses	2,964	2,297
General and administrative expenses	4,298	4,500
Gain on lease termination and sale of non-current assets	<u>-</u>	<u>(2,711)</u>
	<u>9,086</u>	<u>5,573</u>
<b>Operating income (loss)</b>	(1,364)	2,045
Finance expense, net	339	1,077
Investment expense, net	45	141
Fair value adjustments	<u>160</u>	<u>-</u>
<b>Income (loss) before income taxes</b>	(1,908)	827
Income tax expense (recovery)	<u>64</u>	<u>(37)</u>
<b>Net income (loss) from continuing operations</b>	<u>\$ (1,972)</u>	<u>\$ 864</u>
Net loss from discontinued operations	<u>(786)</u>	<u>(2,030)</u>
<b>Net Loss</b>	<u>\$ (2,758)</u>	<u>\$ (1,166)</u>
Items that may be reclassified to profit or loss - continuing operations		
Amount arising from translation of foreign operations, net of tax - continuing operations	(6,187)	(71)
Items that may be reclassified to profit or loss - discontinued operations		
Amount arising from translation of foreign operations, net of tax - discontinued operations	<u>6,387</u>	<u>430</u>
<b>Other comprehensive income (net of tax effect)</b>	<u>\$ 200</u>	<u>\$ 359</u>
<b>Total comprehensive loss</b>	<u>\$ (2,558)</u>	<u>\$ (807)</u>
<b>Basic and diluted net income (loss) per common share - Continuing operations</b>	\$ (0.01)	\$ 0.02
<b>Basic and diluted net loss per common share - Discontinued operations</b>	<u>\$ (0.01)</u>	<u>\$ (0.03)</u>
<b>Basic and diluted net loss per common share</b>	\$ (0.02)	\$ (0.01)
<b>Weighted average shares outstanding</b>	150,870,387	80,322,328

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# Baylin Technologies Inc.

## Interim Condensed Consolidated Statements of Changes in Equity (unaudited)

Canadian dollars in thousands except number of shares outstanding

	Number of common shares outstanding	Share capital	Share- based payment reserve	Accumulated Deficit	Accumulated other comprehensive income	Total equity (deficit)
Balance as of January 1, 2024	150,823,586	\$ 187,767	\$ 7,728	\$ (206,657)	\$ 11,126	\$ (36)
Net loss	-	-	-	(2,758)	-	(2,758)
Other comprehensive loss	-	-	-	-	200	200
Share-based payment	-	-	667	-	-	667
Share issuances	145,152	(38)	-	-	-	(38)
Balance as of March 31, 2024	<u>150,968,738</u>	<u>\$ 187,729</u>	<u>\$ 8,395</u>	<u>\$ (209,415)</u>	<u>\$ 11,326</u>	<u>\$ (1,965)</u>

	Number of common shares outstanding	Share capital	Share- based payment reserve	Accumulated Deficit	Accumulated other comprehensive income	Total equity (deficit)
Balance as of January 1, 2023	80,304,975	\$ 172,790	\$ 5,525	\$ (192,805)	\$ 11,230	\$ (3,260)
Net loss	-	-	-	(1,166)	-	(1,166)
Other comprehensive income	-	-	-	-	359	359
Share-based payment	-	-	903	-	-	903
Share issuances	78,962	12	-	-	-	12
Balance as of March 31, 2023	<u>80,383,937</u>	<u>\$ 172,802</u>	<u>\$ 6,428</u>	<u>\$ (193,971)</u>	<u>\$ 11,589</u>	<u>\$ (3,152)</u>

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# Baylin Technologies Inc.

## Interim Condensed Consolidated Statements of Cash Flows (unaudited)

Canadian dollars in thousands

	<b>For the three months ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<b>Cash flows from operating activities</b>		
Net income (loss) from continuing operations	\$ (1,972)	\$ 864
Adjustments to reconcile net income (loss) from continuing operations to net cash used in operating activities		
Share-based payment	629	915
Depreciation	613	658
Amortization	80	626
Finance expense, net	339	1,370
Lease termination gain and impairment recovery	-	(2,710)
Share of net (income) loss of equity method investment	45	141
Income tax expense	64	39
Fair value adjustment	159	-
Unrealized foreign exchange gain	165	130
	<u>2,094</u>	<u>1,169</u>
Changes in asset and liability items		
Increase in trade receivables	(6,263)	(142)
Increase in other current assets	(64)	(2,305)
Decrease (increase) in inventories	1,379	(2,547)
Increase (decrease) in trade payables and other current liabilities	3,366	(749)
	<u>(1,582)</u>	<u>(5,743)</u>
Cash paid and received during the year for		
Interest paid, net	(518)	(816)
Taxes paid, net	-	(67)
	<u>(518)</u>	<u>(883)</u>
Net cash used in operating activities - continuing operations	(1,978)	(4,593)
Net cash generated by (used in) operating activities - discontinued operations	(703)	4,869
Net cash generated by (used in) operating activities	<u>(2,681)</u>	<u>276</u>
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	\$ (61)	\$ (71)
Net cash used in investing activities - continuing operations	(61)	(71)
<b>Cash flows from financing activities</b>		
Borrowing (repayment) from credit from banks and term loans	\$ 539	\$ 2,030
Repayment of term loan	-	(1,021)
Principal elements of lease payments	(235)	(314)
Net cash generated by financing activities - continued operations	<u>304</u>	<u>695</u>
Exchange differences on balances of cash and cash equivalents	<u>347</u>	<u>(12)</u>
Increase (decrease) in cash and cash equivalents	\$ (2,091)	\$ 888
Cash and cash equivalents at the beginning of the period	<u>4,903</u>	<u>7,379</u>
<b>Cash and cash equivalents at the end of the period</b>	<u><u>\$ 2,812</u></u>	<u><u>\$ 8,267</u></u>

The accompanying notes are an integral part of the interim condensed consolidated financial statements.

# **Baylin Technologies Inc.**

Notes to the Interim Condensed Consolidated Financial Statements (unaudited)  
Canadian dollars in thousands, except per share amounts

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## **NOTE 1: NATURE OF OPERATIONS**

Baylin Technologies Inc. (“Baylin”) was incorporated pursuant to the laws of the Province of Ontario on September 24, 2013. Baylin's registered office is located at 181 Bay Street, Suite 1800, Toronto, Ontario, Canada.

Baylin, together with its subsidiaries (collectively, the “Company” or the “Group”), is a diversified global wireless technology company focused on the research, design, development, manufacture and sales of passive and active radio frequency (“RF”) products and satellite communications products, and supporting services. The Company’s products are marketed and sold under the brand names Galtronics and Advantech Wireless. The Company's operations are conducted through subsidiaries. Baylin’s common shares and convertible debentures are publicly traded on the Toronto Stock Exchange (TSX: BYL and BYL.DB).

### **Approval of financial statements**

These interim condensed consolidated financial statements of the Company for the three months ended March 31, 2024 have been prepared by management of Baylin and were authorized for issuance in accordance with a resolution of the board of directors passed on May 8, 2024.

## **NOTE 2: BASIS OF PREPARATION**

The interim condensed consolidated financial statements for the three months ended March 31, 2024 have been prepared in accordance with IAS 34, Interim Financial Reporting.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual audited consolidated financial statements for the year ended December 31, 2023 (the “Annual Financial Statements”), which have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

## **NOTE 3: SIGNIFICANT ACCOUNTING POLICIES**

As of March 31, 2024 there have been no material changes to the significant accounting policies as outlined in Note 3 of the Annual Financial Statements, except as disclosed in Note 4.

# Baylin Technologies Inc.

Notes to the Interim Condensed Consolidated Financial Statements (unaudited)  
Canadian dollars in thousands, except per share amounts

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## **NOTE 4: DISCLOSURES OF NEW STANDARDS ADOPTED AND PRIOR TO ADOPTION**

### **New standards and amendments adopted**

Certain new standards and amendments that have an impact on the interim condensed consolidated financial statements of the Company and became effective on January 1, 2024 are as follows:

On September 22, 2022, the IASB issued Lease Liability in a Sale and Leaseback (Amendments to IFRS 16) with amendments that clarify how a seller-lessee subsequently measures sale and leaseback transactions that satisfy the requirements in IFRS 15 to be accounted for as a sale.

On May 25, 2023, the IASB issued Supplier Finance Arrangements (Amendments to IAS 7 and IFRS 7) to add disclosure requirements that ask an entity to provide qualitative and quantitative information about supplier finance arrangements.

On October 31, 2022, the IASB issued Non-current Liabilities with Covenants (Amendments to IAS 1) to clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability.

### **New standards and interpretations not yet adopted**

The following are new standards that have been issued but are not yet in effect and which are relevant to the Group:

On August 15, 2023, the IASB issued Lack of Exchangeability (Amendments to IAS 21) to provide guidance to specify when a currency is exchangeable and how to determine the exchange rate when it is not. The amendments are effective for reporting periods beginning on or after January 1, 2025.

The Company is in the process of evaluating the impact of these standard on its consolidated financial statements.

## **NOTE 5: SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS**

The preparation of the financial statements requires management to make judgments, estimates and assumptions that have an effect on the application of the accounting policies and on the reported amounts of assets, liabilities, revenues and expenses. Changes in accounting estimates are reported in the period of the change in estimate.

The Company has applied judgment when classifying its Mobile and Network CGU ("M&N") (Galtronics Korea and Galtronics Vietnam, formerly known as Asia Pacific CGU, but excluding Galtronics Vietnam Dai Dong, whose assets were liquidated during the year ended December 31, 2023), as held for sale. The Company evaluated whether the sale of M&N is highly probable and whether the sale will be completed within one year from the date of classification and not be abandoned.

The Company regularly reviews and makes an assessment of its ability to continue as a going concern. This assessment relies on significant judgments and assumptions, taking into account known future information, including



# Baylin Technologies Inc.

## Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

Canadian dollars in thousands, except per share amounts

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whether events or conditions create material uncertainties that may cast significant doubt on the ability to continue as a going concern.

In assessing the Company's ability to continue as a going concern, management applied judgment as to the Company's ability, and has a reasonable expectation it will be able, (i) to fund operating and debt service requirements for the next 12 months and (ii) to refinance or extend the term of the Revolving Facility prior to its maturity on June 30, 2024.

There have been no other significant changes to the Company's accounting judgments, estimates and assumptions made since the annual financial reporting for the year ended December 31, 2023.

### **NOTE 6: CREDIT FROM BANKS AND LOANS**

#### *Canada*

On March 29, 2019, Baylin entered into a credit agreement (the "Credit Agreement") with Royal Bank of Canada and HSBC Bank Canada (collectively, the "Lenders") pursuant to which the Lenders established in favour of the Company:

- a revolving facility (the "Revolving Facility") for up to \$15,000; and
- a term facility ("Term Loan") for up to \$28,455.

The Revolving Facility and Term Loan are referred to as the "Credit Facilities".

The availability of the Revolving Facility is based on the Company's accounts receivables and inventory balances. The interest rate on the Revolving Facility is determined based on the type of advance, the applicable margin and the Company's Senior Debt to EBITDA Ratio (as defined in the Credit Agreement) and is payable monthly in arrears, as set out in the Credit Agreement. Effective March 29, 2022, the interest rate on the Revolving Facility changed from a LIBOR-based rate to a rate based on the US Base Rate (as defined in the Credit Agreement). The interest rate on the Revolving Facility (which is drawn in US dollars) was 11.50% as at March 31, 2024 and 10.50% as at December 31, 2023. The interest rate on the standby fee on the undrawn portion of the Revolving Facility was 0.70% as at March 31, 2024 and December 31, 2023.

The Group may draw on its available revolving credit lines under the Revolving Facility, the China loan (described below) and the Korea loan (described below) as needed. As at March 31, 2024, the aggregate revolving credit facilities of the Group were approximately \$21,027, of which \$18,501 was drawn and utilized. As at December 31, 2023, the aggregate revolving credit facilities of the Group were approximately \$20,997, of which \$23,000 was drawn and utilized. As at March 31, 2024, \$12,913 was outstanding under the Revolving Facility (December 31, 2023 - \$17,690).

The principal amount under the Term Loan was fully advanced in US dollars and was used to repay existing indebtedness. Quarterly principal payments in the amount of \$1,016 commenced on June 30, 2019 with the scheduled principal payments for June 30, 2020, September 30, 2020 and September 30, 2023 being deferred with the consent

## **Baylin Technologies Inc.**

### Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

Canadian dollars in thousands, except per share amounts

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of the Lenders. As at March 31, 2024 and December 31, 2023, there was no amount outstanding under the Term Loan as it was fully repaid on maturity on December 29, 2023.

Commencing July 26, 2019, the Company entered into an interest rate swap arrangement where the LIBO Rate portion of the interest rate on the Term Loan was fixed at 2% until maturity of the swap on March 29, 2022.

The Credit Facilities are guaranteed by Baylin's principal operating subsidiaries (other than those in Vietnam) and are secured by substantially all the assets of Baylin and the guarantors. The Credit Agreement originally included certain financial covenants, including a Senior Debt to Equity Ratio and Fixed Charge Coverage Ratio (as defined in the Credit Agreement), calculated on a quarterly basis, minimum EBITDA (as defined in the Credit Agreement) and minimum Liquidity (as defined in the Credit Agreement). The Credit Agreement also includes other customary positive and negative covenants (including limitations on dispositions, additional debt, investments, financial assistance, distributions, capital expenditures and changes to the business), and events of default.

The Credit Agreement has previously been amended, most recently as of March 8, 2024. The effect of these amendments is that:

- the maturity date of the Revolving Facility was extended from March 31, 2024 to June 30, 2024;
- the Senior Debt to EBITDA Ratio and Fixed Charge Coverage Ratio will not apply during the remaining period of the Credit Facilities;
- the Company is required to maintain a minimum Liquidity of \$3,000 from September 30, 2023 up to and including March 31, 2024;
- the maximum availability under the Revolving Facility is \$15,000; and
- at any time the Senior Debt to EBITDA Ratio is equal to or more than 2.75:1.00, the margin on US Base Rate loans is 2.50% and the standby fee is 0.70%.

The recent amendments include a waiver of the requirement to maintain a minimum Liquidity of \$4,000 for the months ended December 31, 2023 and January 31, 2024.

#### *China*

In May 2023, the Company's Chinese subsidiary arranged a Yuan equivalent \$5,556 short-term multiple tranche credit facility with the Bank of Ningbo. As at March 31, 2024, \$5,093 was outstanding under this facility (December 31, 2023 - \$3,337). The credit facility is secured by the subsidiary's land use rights and building in China.

#### *Korea*

The Company's Korean subsidiary has a South Korean Won equivalent \$402 (December 31, 2023 - \$408) short-term credit facility with the Shinhan Bank. The loan interest rate is set at 1.4% plus the Korean Central Bank lending rate. The credit facility is secured by an irrevocable letter of credit issued by Baylin to the lender in Korea. As at March 31, 2024 and December 31, 2023, no amount was outstanding.

# Baylin Technologies Inc.

## Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

Canadian dollars in thousands, except per share amounts

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### *Vietnam*

Galtronics Vietnam Dai Dong Co. Ltd., one of the Company's Vietnamese subsidiaries ("GTD"), and HSBC Bank (Vietnam) Ltd. ("HSBC Vietnam") were parties to a credit agreement dated October 14, 2020, as amended, pursuant to which HSBC Vietnam established a secured credit facility in favour of GTD, which was fully repaid on its maturity on August 18, 2023.

### **NOTE 7: CONVERTIBLE DEBENTURES**

On July 10, 2018, the Company issued \$17,250 principal amount of convertible unsecured debentures (the "Debentures"). The Debentures are governed by an indenture (the "Indenture") dated July 10, 2018 between the Company and Computershare Trust Company of Canada, as trustee. The Debentures originally had an interest rate of 6.5% per annum, payable semi-annually in arrears on June 30 and December 31 of each year, matured on July 10, 2023 and had a conversion price (the "Conversion Price") of \$3.85 per common share.

On May 19, 2021, the Indenture was amended to reduce, for a period of 30 days, the Conversion Price from \$3.85 to \$1.11 (the "New Conversion Price"), the market price of the common shares at the time the amendment became effective. As a result of this amendment, holders of \$12,135 principal amount of the Debentures converted their Debentures into 10,932,429 common shares at the New Conversion Price, leaving \$5,115 principal amount of the Debentures outstanding. The 30-day period during which the New Conversion Price remained in effect ended on June 18, 2021, following which the Conversion Price reverted to \$3.85.

On June 21, 2023, the Indenture was further amended to (i) extend the maturity date of the Debentures from July 10, 2023 to June 30, 2026 (the "Maturity Date"), (ii) increase the interest rate on the Debentures from 6.5% to 8.5%, effective June 30, 2023, (iii) reduce the Conversion Price from \$3.85 to \$1.00 per common share, and (iv) change the definition of "Change of Control" to permit the Company's Chairman, Jeffrey C. Royer, and related parties, to acquire 66 2/3% or more of the common shares of the Company without it constituting a Change of Control.

The Debentures are convertible at the holder's option into common shares of Baylin at any time prior to the close of business on the earlier of: (i) the last business day before the Maturity Date; or, (ii) if called for redemption, the business day immediately preceding the date specified by the Company for redemption, at a Conversion Price of \$1.00 per common share, subject to adjustment in certain events in accordance with the Indenture. Following completion of the Company's rights offering in December 2023, the Conversion Price was adjusted to \$0.9156 per common share.

The Company may, at its option, subject to receipt of any required regulatory approvals, elect to satisfy its obligation to repay the principal amount of the Debentures at maturity, provided no Event of Default (as defined in the Indenture) has occurred and is continuing at such time, upon not more than 60 days' and not less than 40 days' prior written notice, by delivering that number of freely tradeable common shares obtained by dividing the principal amount of the Debentures being repaid by 95% of the Current Market Price (which will be calculated based on the 20 consecutive trading days ending five trading days before the Maturity Date). Current Market Price means the

# Baylin Technologies Inc.

## Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

Canadian dollars in thousands, except per share amounts

volume-weighted average trading price of the common shares on the Toronto Stock Exchange for the 20 consecutive trading days ending five trading days preceding the applicable date.

Upon a Change of Control of the Company, the Company may be required to repurchase the Debentures, at the option of the holder, in whole or in part, at a price equal to 101% of the principal amount of the Debentures outstanding, plus accrued interest.

During the three months ended March 31, 2024 and the three months ended March 31, 2023, there were no conversions of Debentures.

	<u>Debentures Principal</u>	<u>Debentures Fair Value</u>
Balance as of January 1, 2024	\$ 5,115	\$ 3,321
Fair value adjustment		113
Balance as of March 31, 2024	<u>\$ 5,115</u>	<u>\$ 3,434</u>

	<u>Debentures Principal</u>	<u>Debentures Fair Value</u>
Balance as of January 1, 2023	\$ 5,115	\$ 4,604
Fair value adjustment		-
Balance as of March 31, 2023	<u>\$ 5,115</u>	<u>\$ 4,604</u>

### NOTE 8: SHARE CAPITAL AND SHARE-BASED PAYMENTS

- a. On August 13, 2020, the shareholders of the Company approved a new Omnibus Equity Incentive Plan (as amended and restated, the “Omnibus Plan”). The Omnibus Plan permits the board of directors to grant a wide range of long-term incentive awards to participants. The awards include deferred share units (“DSUs”), which are for directors only, performance share units (“PSUs”), restricted share units (“RSUs”), stock options and common shares (with or without restrictions). The Omnibus Plan replaced the separate Deferred Share Unit Plan (“DSU Plan”), Stock Option Plan and Employee Share Compensation Plan (“ESCP”). Awards granted after August 13, 2020 are governed by the Omnibus Plan. Awards granted before that date will continue to be governed by the plan under which they were granted. The number of common shares issuable under the Omnibus Plan, and any other security-based compensation arrangements, including the DSU Plan, Stock Option Plan and ESCP, may not exceed 12% of the number of common shares outstanding from time to time. However, the Omnibus Plan is an “evergreen plan”, meaning that any awards that are exercised or settled or terminated without being exercised or settled are available for subsequent grant and do not reduce the number of common shares available to be granted. There are also limitations on the number of common shares that may be issued to insiders.

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## Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

Canadian dollars in thousands, except per share amounts

- b. The Company may settle DSUs, PSUs and RSUs in (i) common shares issued from treasury, (ii) common shares purchased in the market, (iii) cash or (iv) a combination of common shares and cash. Holders of stock options may exercise their options, (i) by paying the option exercise price or (ii) with the consent of the Company, through a cashless exercise or by receiving a cash payment in lieu of shares.
- c. Unless otherwise approved by the board of directors, eligible directors must elect to receive at least 50% and up to 100% of their annual retainers in DSUs or common shares. The DSUs and common shares are issued on a periodic basis while the director serves as a board member and vest immediately. The DSUs are settled after the member ceases to be a director.

During the three months ended March 31, 2024 certain directors elected to receive a portion of their annual retainer in common shares. The Company recorded \$36 in share capital during the three months ended March 31, 2024, and \$23 during the three months ended March 31, 2023 related to this election.

The following table lists the number of DSUs outstanding as at March 31, 2024 and 2023:

	<u>Number of DSUs</u>	<u>Weighted average price</u>
DSUs outstanding as at January 1, 2024	2,451,727	\$ 0.77
DSUs granted during the three months ended March 31, 2024	<u>1,980,557</u>	<u>\$ 0.25</u>
DSUs outstanding as at March 31, 2024	<u>4,432,284</u>	<u>\$ 0.54</u>
DSUs outstanding as at January 1, 2023	1,537,514	\$ 1.04
DSUs granted during the three months ended March 31, 2023	<u>158,172</u>	<u>\$ 0.44</u>
DSUs outstanding as at March 31, 2023	<u>1,695,686</u>	<u>\$ 0.99</u>

The Company recognized an expense of \$494 in the three months ended March 31, 2024 and \$70 in the three months ended March 31, 2023 within general and administrative expenses with regards to the DSU Plan.

- d. During the year ended December 31, 2023, the Company granted 1,856,410 RSUs to its CEO with a value of \$724.
- e. In the case of stock options, at the time of granting a stock option, the board of directors determines (i) the exercise price, being not less than the fair market value of the common shares, (ii) the vesting provisions, generally being three years, with an equal number of common shares vesting on each anniversary of the grant date, and (iii) the expiry date, generally being no more than five years after the grant date.

# Baylin Technologies Inc.

## Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

Canadian dollars in thousands, except per share amounts

The following table summarizes grants of stock options:

Stock option grant date	Stock options granted	Vested	Options as at March 31, 2024	
			Exercised, expired, surrendered or cancelled	Net Outstanding
May 21, 2019	270,000	250,000	20,000	250,000
Mar. 21, 2022	2,285,000	103,333	2,135,000	150,000
May 23, 2022	150,000	41,681	95,818	54,182
Sep. 26, 2022	5,000	1,667	-	5,000
Nov 21, 2022	14,000	3,333	4,000	10,000
May 23, 2023	3,000	-	-	3,000
Jun. 30, 2023	3,456,000	-	75,000	3,381,000
Mar. 31, 2024	4,950,000	-	-	4,950,000
	<u>11,133,000</u>	<u>400,014</u>	<u>2,329,818</u>	<u>8,803,182</u>

  

Stock option grant date	Stock options granted	Vested	Options as at December 31, 2023	
			Exercised, expired, surrendered or cancelled	Net Outstanding
Jul. 11, 2018	197,500	81,200	197,500	-
Nov. 9, 2018	250,000	250,000	250,000	-
May 21, 2019	270,000	250,000	20,000	250,000
Nov. 23, 2020	150,000	100,000	150,000	-
Jun. 21, 2021	900,000	300,000	900,000	-
Aug. 23, 2021	75,000	25,000	75,000	-
Jan. 4, 2022	400,000	133,333	400,000	-
Mar. 21, 2022	2,285,000	761,667	2,135,000	150,000
May 23, 2022	150,000	50,016	95,818	54,182
Sep. 26, 2022	5,000	1,667	-	5,000
Nov. 21, 2022	14,000	4,667	-	14,000
May 23, 2023	3,000	-	-	3,000
Jun. 30, 2023	3,456,000	-	-	3,456,000
	<u>8,155,500</u>	<u>1,957,550</u>	<u>4,223,318</u>	<u>3,932,182</u>

The fair value of the stock options was estimated at the grant date using the Black Scholes option pricing model, taking into account the terms and conditions upon which the stock options were granted.

Stock option grant date	Stock options granted	Exercise price	Expected volatility of the stock prices (%)	Risk-free interest rate (%)	Expected life of stock options (years)	Option fair value at the grant date
May 21, 2019	270,000	\$ 3.57	47.88	1.65	5.0	\$ 1.67
Mar. 21, 2022	2,285,000	\$ 0.79	77.90	2.18	5.0	\$ 0.49
May 23, 2022	150,000	\$ 0.59	66.20	2.70	5.0	\$ 0.35
Sep. 26, 2022	5,000	\$ 0.33	66.16	3.50	5.0	\$ 0.17
Nov. 21, 2022	14,000	\$ 0.33	79.47	3.32	5.0	\$ 0.21
May 23, 2023	3,000	\$ 0.39	80.90	3.41	5.0	\$ 0.26
Jun. 30, 2023	3,456,000	\$ 0.36	81.67	3.68	5.0	\$ 0.27
Mar. 31, 2024	4,950,000	\$ 0.25	89.73	3.64	5.0	\$ 0.21
	<u>11,133,000</u>					

The Company recognized expenses related the Stock Option Plan during the three months ended March 31, 2024 in the amount of \$173 as general and administrative expenses and \$834 during the three months ended March 31, 2023.

Effective March 29, 2023, 3,456,000 stock options were cancelled and \$589 was recorded as a general and administrative expense included within the \$834 expenses related to the Stock Option Plan during the three months ended March 31, 2023. 3,456,000 replacement stock options were issued on June 30, 2023.

On March 31, 2024, 4,950,000 stock options were granted.

# Baylin Technologies Inc.

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## NOTE 9: EQUITY METHOD INVESTMENT

Baylin's equity-method investment consists of a 19% interest in Galtronics Canada Ltd. ("GTC"), a Canadian technology company that provides innovative antenna designs and RF test services for wireless communications products.

For the three months ended March 31, 2024, transactions between the Company and GTC totaled \$14, consisting primarily of R&D expenses related to the services agreements the Company has with GTC. As at March 31, 2024, the Company was owed \$192 from GTC.

For the three months ended March 31, 2023, transactions between the Company and GTC totaled \$2,665. As at December 31, 2023, the Company was owed \$874 from GTC.

Summary financial information for the Corporation's equity-method investments as follows:

	Galtronics Canada Ltd.	
	As of March 31, 2024	As of December 31, 2023
Cash	\$ 80	\$ 76
Other current assets	32	37
Accounts receivables	35	1,696
Property, plant and equipment	449	2,372
Accounts payables and accrued liabilities	68	(3,304)
Net assets	<u>\$ 664</u>	<u>\$ 877</u>
Share of equity method investment net assets (liability)	<u>\$ 126</u>	<u>\$ 167</u>

	Galtronics Canada Ltd.	
	For the three months ended March 31, 2024	For the three months ended March 31, 2023
Revenue	\$ 604	\$ 547
Expenses	840	1,289
Net income (loss)	<u>\$ (236)</u>	<u>\$ (742)</u>
Share of equity method investment net income (loss)	<u>\$ (45)</u>	<u>\$ (141)</u>

## NOTE 10: RELATED PARTY TRANSACTIONS

### Share-based payment for executive officers

These amounts represent the costs of the grants to key executives and employees under the Company's employee share compensation plans and are recognized within general and administrative expenses.

### Share-based payment for directors

These amounts represent the costs of grants to directors of DSUs and are recognized within general and administrative expenses.

# Baylin Technologies Inc.

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## SpaceBridge Inc. (formerly, Advantech Wireless Inc.)

### *Legal Proceedings*

In January 2018, the Company acquired (the "Advantech Acquisition") the radio frequency, terrestrial microwave and antenna equipment business of Advantech Wireless Inc. (now SpaceBridge Inc. "SpaceBridge"). The Company is both a plaintiff and defendant in various claims arising out of the Advantech Acquisition.

In October 2018, as a result of an indemnity claim by the Company, the Company received a payment from the escrow agent of approximately \$1,800 out of part of the cash purchase price being held in escrow pursuant to the terms of an "Escrow Agreement" that also governed the procedure for making indemnity claims against the escrowed funds. The escrow agent released the amount because SpaceBridge failed to object to the indemnity claim within the 30-day period prescribed by the Escrow Agreement. SpaceBridge then filed an application in the Superior Court of Justice (Ontario) to have the amount repaid to the escrow on various grounds (the "Forfeiture Action"). The Forfeiture Action was heard in May 2023 and the judgment of the Court was rendered in July 2023. In the judgment, the Court found that the Company's indemnity claim was not validly delivered in accordance with the notice provisions of the Escrow Agreement and therefore SpaceBridge's objections to the claim was not late because the 30-day period was never triggered. The Court did not rule on the other grounds argued by SpaceBridge. The Court ordered the Company to repay the 1,800, together with interest, to the escrow agent. The Company appealed the judgment. The appeal was heard by the Ontario Court of Appeal on April 23, 2024 and it reserved judgment on certain aspects of the appeal. Pending judgment, the lower court's order remains stayed. The Company has accrued \$2,018 in accounts payable and accrued liabilities on the statement of financial position, related to the escrow amount, including interest.

The Company has filed statements of claim against SpaceBridge for certain other indemnity obligations of SpaceBridge arising out of the Advantech Acquisition under the "Asset Purchase Agreement". The claims, in the aggregate, total approximately \$5,500. SpaceBridge has filed statements of defence, as well as statements of counterclaim. In July 2019, SpaceBridge delivered multiple indemnity claims pursuant to the terms of the Advantech Acquisition, seeking to set off the amounts being claimed by the Company. The Company has contested the indemnity claims.

In June 2019, SpaceBridge filed an application asserting oppression for, among other things, unspecified amounts in relation to the 2018 earn-out under the terms of the Advantech Acquisition and for common shares in the Company for which set-off has been claimed by the Company. SpaceBridge alleges that Mr. Gelerman, a principal of SpaceBridge and a former director of the Company, was improperly denied from participating in the management of the Company, resulting in a lower earn out. The "Asset Purchase Agreement" provided that SpaceBridge would be entitled to an additional (earn-out) payment on account of the purchase price between \$750 and \$3,00 in each of 2018 and 2019 conditional on the purchased business achieving certain EBITDA targets in those years. The EBITDA targets were not met. The Company is opposing the objection and defending the other allegations. No date has been set for the application related to claims for compensation. The issue of whether the Company is entitled to assert set-off on the common shares was the subject of an appeal by the Company from a lower court ruling. In February 2021, the Ontario Court of Appeal found in favour of the Company, overturning the lower court's decision and confirming that the Company is entitled to a right of set-off on the common shares. SpaceBridge applied for leave to appeal the ruling to the Supreme Court of Canada but in July 2021 the application was denied.



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In January 2020, SpaceBridge filed a statement of claim claiming damages against the Company for various breaches of the Asset Purchase Agreement and two other agreements that were part of the Advantech Acquisition – a “Consulting Agreement” and a “Transitional Services Agreement”. These claims include the multiple indemnity claims previously made by SpaceBridge, as well as additional claims for breach of the other two agreements. The claims include loss of business opportunities, improper use of SpaceBridge’s books and records, unpaid rent on premises subleased from SpaceBridge as part of the Advantech Acquisition, diminution in the value of the Common Shares payable as part of the consulting fees under the Consulting Agreement and conversion of inventory after completion of the Advantech Acquisition. Where specified, the amount of damages claimed is at least \$8,500. Documentary productions and examinations are ongoing.

The Company is unable to determine at this time whether it will be entitled to recover or required to pay any amounts related to these legal proceedings, including the Forfeiture Action; however, in the case of the Forfeiture Action, the Company has taken a reserve of \$2,018.

### **Alga Microwave Inc.**

On July 11, 2018, the Company acquired all of the issued and outstanding shares of Alga Microwave Inc. (“Alga”) through a newly incorporated, wholly-owned subsidiary of the Company (the “Alga Acquisition”).

#### *Legal Proceedings*

In June 2019, the former shareholders of Alga filed an application against the Company asserting that an event had occurred under the “Share Purchase Agreement” relating to the Alga Acquisition that triggered the payment of an earnout in the amount of \$1,000. The Company does not agree that the payment has been triggered and is contesting the application. The parties have completed oral discoveries, but no date has been set for a trial of the application.

In December 2020, a former employee of Alga filed an application against Alga asserting he had been constructively dismissed and claiming damages of approximately \$543. Alga is opposing the application and has counter claimed against the former employee.

In May 2021, Alga made a separate claim against the former employee and others, claiming damages for approximately \$2,400, alleging, among other things, a conspiracy to damage Alga’s business, wrongful interference with its economic relations and breach of fiduciary duty. The defendants in the previous action then commenced (in June 2021) a separate proceeding against Alga and others claiming the previous action is an abuse of procedure. In July 2021, Alga and the others counter-claimed against those defendants for abuse of procedure. All these actions have now been joined in one proceeding.

The Company is unable to determine at this time whether it will be entitled to recover or required to pay any amounts related to these legal proceedings. Accordingly, no provision has been recorded in respect of the claims or counter claims.

### **Other**

The Company retains the services of Mr. Jeffrey C. Royer, pursuant to a services agreement between Mr. Royer and the Company dated as of January 1, 2015, to fulfill the position of Chairman of the board of directors and to provide

# Baylin Technologies Inc.

## Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

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related strategic leadership and guidance to the board of directors and management of the Company. As consideration for the services provided under the agreement, the Company agreed to pay Mr. Royer an annual fee of \$125 either in cash or securities of the Company as mutually agreed between the Company and Mr. Royer. For 2024, Mr. Royer has waived the payment of this fee. For the three months ended March 31, 2023 the Company paid Mr. Royer \$31 in cash.

On May 26, 2023, the Company's principal shareholder, 2385796 Ontario Inc., a corporation over which the Company's Chairman of the Board of Directors, Jeffery C. Royer, exercises control and direction over investment decisions, subscribed on a private placement basis for 8,000,000 common shares of the Company for proceeds to the Company of \$3,120.

On December 29, 2023, the Company issued 68,000 Series A Preferred Shares to the Principal Shareholder at an issue price of \$25 per share for proceeds of \$1,700. The Series A Preferred Shares have a 10% cumulative dividend, redemption and retraction options and are mandatorily redeemable on December 31, 2028.

### Director and executive officer remuneration

The following comprise the remuneration for directors and executive officers:

a. Short-term benefits, pension and post-retirement benefits

These amounts comprise of executive officers' salary and benefits earned during the year, plus bonuses awarded for the year. The amounts also represent the estimated costs of providing defined benefit pensions and other post-retirement benefits to executive officers in respect of the current year of service.

b. Directors' remuneration

These amounts represent fees and expense reimbursement paid to directors.

c. Share-based payment for executive officers

These amounts represent the costs of stock option grants and cost of ESCP, EPP and RSUs.

d. Share-based payment for directors

These amounts represent the costs of DSU grants.

The following table summarizes the remuneration of directors and executive officers:

	For the three months ended March 31,	
	2024	2023
Salary, short-term benefits, pension and post-retirement benefits	1,391	1,310
Directors' remuneration	34	80
Share-based payment for executive management	173	834
Share-based payment for directors	493	69

There are no other material related party transactions other than as described herein.

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## NOTE 11: FAIR VALUE MEASUREMENTS

The Company classifies its financial instruments into the three levels prescribed under the accounting standards.

During the year ended December 31, 2023, the Company entered into foreign exchange forward contracts to sell US dollars in order to partially mitigate its foreign currency risk. At March 31, 2024, the Company had forward contracts in place to sell an aggregate US\$ \$6,490 (December 31, 2023: US\$ 4,990). A net loss of \$\$57 was recognized on contracts which matured during the three months ended March 31, 2024 (three months ended March 31, 2023 - \$nil), which is included in the interim consolidated statement of loss and comprehensive loss.

The following table presents the Company's financial liabilities measured and recognized at fair value:

	As at March 31, 2024			
	Level 1	Level 2	Level 3	Total
Convertible Debentures	\$ 6,701	\$ -	\$ -	\$ 6,701
Preferred shares	\$ -	\$ 1,700	\$ -	\$ 1,700
Foreign Exchange Forward Contracts	\$ -	\$ 71	\$ -	\$ 71

  

	As at December 31, 2023			
	Level 1	Level 2	Level 3	Total
Convertible Debentures	\$ 3,321	\$ -	\$ -	\$ 3,321
Preferred shares	\$ -	\$ 1,700	\$ -	\$ 1,700
Foreign exchange future contracts	\$ -	\$ 14	\$ -	\$ 14

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted (unadjusted) market prices at the end of the reporting period. The quoted market price used for financial assets held by the group is the current bid price. As at March 31, 2024 and December 31, 2023, the company held the Convertible Debentures in level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. As at March 31, 2024 and December 31, 2023, the company held the Preferred Shares and a foreign exchange future contract instrument in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. As at March 31, 2024 and December 31, 2023, the company do not hold any instruments included in level 3.

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## NOTE 12: REVENUES

Revenues by geographic destination are as follows:

	For the three months ended March 31,	
	2024	2023
United States of America	\$ 8,270	\$ 5,469
China	2,902	2,272
Indonesia	2,359	1,316
Thailand	1,510	1,836
Canada	676	2,553
Sweden	434	1,376
France	566	546
Spain	392	267
Vietnam	210	61
Israel	164	337
United Kingdom	121	489
Singapore	43	498
India	40	51
South Korea	19	145
Australia	18	194
Brazil	9	131
Other	2,320	1,204
	<u>\$ 20,053</u>	<u>\$ 18,745</u>

## NOTE 13: FINANCE INCOME AND EXPENSE

	For the three months ended March 31,	
	2024	2023
Interest income	\$ (1)	\$ (1)
Interest expense	590	899
Interest cost on lease liabilities	101	135
Bank charge expense	14	17
Changes from foreign exchange rate changes	(365)	27
Finance expense, net	<u>\$ 339</u>	<u>\$ 1,077</u>

## NOTE 14: ASSETS AND LIABILITIES HELD FOR SALE AND DISCONTINUED OPERATIONS

During the fourth quarter of 2023, the Company commenced a formal process for the sale of M&N as it is no longer considered part of the Company's core long-term strategy for the business. Management has determined that it met the requirement of IFRS 5 and, as a result, it has been classified as held for sale.